

# Benjamin M. Brunjes

Assistant Professor  
Evans School of Public Policy and Governance  
University of Washington  
205 Parrington Hall  
Seattle, WA 98195-3055  
T: 706-224-3837 (m)  
E: [brunjes@uw.edu](mailto:brunjes@uw.edu) W: <https://bit.ly/2DTthIt>

## Current

**University of Washington**, Seattle, WA

Assistant Professor, Daniel J. Evans School of Public Policy and Governance, Sept. 2016-present (reappointed May 7, 2018).

## Education

*Ph.D.* (2016) University of Georgia. Department of Public Administration and Policy.

Dissertation Topic: *Designing for Success: Managerial Influence on Federal Contractor Performance* (major professor: Larry O'Toole)

*M.P.A.* Academic Advisor, Department of Public Administration and Policy, 2014 – 16

Instructor and Teaching Assistant, 2013 – 2016

Research Assistant, Dr. Hal Rainey, Department of Public Administration and Policy, 2015

*M.P.A.* (2012). *with Distinction*. University of Georgia. Department of Public Administration and Policy.

Degree concentrations: public policy analysis, public financial management

*Graduate Certificate* (2010). University of Maryland. School of Public Health.

Degree concentration: Public health information systems and informatics

*B.A.* (2005) Politics. University of Virginia. Department of Politics.

Degree concentration: American politics.

## Employment

**Homeland Security Institute**, Arlington, VA (operated by ANSER)

Senior Associate Analyst, Business Analysis Division, 2009 – 2013

Associate Analyst, Preparedness and Emergency Response Division, 2007 – 2009

**The Advisory Board Company**, Washington, DC

Analyst, Technology Insights - *Cardiovascular Implantable Technologies*, 2007

**The Performance Institute**, Arlington, VA

Director, Law Enforcement Development Center, 2005-2006

Associate Director, Center for Social Policy, 2005

## Research

### Publications

#### Peer-reviewed articles:

1. Brunjes, B.M. (2019). Reducing Risk and Leveraging Markets: The Impact of Financial Payment Structure on Federal Contractor Performance, *Journal of Strategic Contracting and Negotiation* (accepted)
2. Brunjes, B.M. and J. E. Kellough (2018). Preserving Representativeness in Complex Governance: Trends in Federal Contracting Out, [\*Journal of Public Administration Research and Theory\*, 28\(4\), 519-534.](#)

#### Invited book reviews

1. Brunjes, B.M. (2018). Bolstering Democracy or Illustrating Performance? Contracting Out Public Participation, [\*Journal of Public Administration Research and Theory\*, 29\(1\), 155–158.](#)
2. Brunjes, B. M. (2017). Bring Back the Bureaucrats by John J. DiIulio, Jr. [\*Journal of Public and Nonprofit Affairs\*, 3\(1\), 103-106.](#)

#### Other publications and professional reports

1. Guo, M., E.J. Paul, and B.M. Brunjes (2018). Frameworks for Managing Innovations in Transportation Policy: An Analysis of Policy Change, Management, and Lessons Learned in Six U.S. Cities. Produced for Seattle Department of Transportation, available [here](#)
2. Barker, E., J. Six, A.N. Torrey, and B.M. Brunjes (2019). Analysis of Micro Mobility Regulations in the U.S. and Abroad. Produced for Seattle Department of Transportation.
3. Harper, E. Owens, M., and B.M. Brunjes (2019). Procurement Process Analysis of the Seattle Department of Transportation. Produced for Seattle Department of Transportation.

### Manuscripts Under Review/Revision

1. “*Your Competitive Side is Calling: An Analysis of Florida Contracts*,” sole author
2. “*A Rendezvous with Discretion: An Analysis of Federal Simplified Acquisition Procedures*,” sole author
3. “*A Competitive Advantage? An Analysis of Federal Contractor Performance*,” sole author
4. “*Developing Capacity or Reducing Risk? An Analysis of Federal International Contracting*,” with Amy Beck Harris
5. “*Contracting and Effects on Employee Psychological Contracts*,” with Robert K. Christensen and Kuk-Kyoung Moon
6. “*Merit or Marionettes? An Analysis of Decision-Making and the Political Control of Federal Project Grant Awards*,” with Jordan T. Long
7. “*A Typology of Federal Contract Payment Structures: Risk, Information Exchange, and Transaction Costs*,” sole author

## **Working Papers**

1. *Partners or Providers? An Analysis of Nonprofit Federal Contractor Performance*, sole author
2. *“Attracting Bidders? An Analysis of the Use of Financial Incentives in Federal Contracting,”* sole author
3. *“Allies or Adversaries? The Effect of Contracting on Perceived Cooperative Behaviors,”* with Elizabeth Barker
4. *“Contracting and Veterans’ Preference: Representative Bureaucracy Beyond Race and Gender,”* with Willa Hevly
5. *“A Theoretical Exploration: Citizens, Their Disappearance and Engagement in the Era of Privatization of Public Services,”* with Gonnie Park

## **Editorial**

*Editorial Board:* Journal of Strategic Contracting and Negotiation

*Reviewer:* Journal of Public Administration Research and Theory (JPART), Public Administration Review (PAR), Public Administration (PA), and the International Public Management Journal (IPMJ), and Journal of Strategic Contracting and Negotiation (JSCAN).

Graduate Student Advisory Board, International Public Management Journal. (2015-2016)

## **Grants and Contracts**

1. Seattle Department of Transportation, 2017. *Innovation Frameworks Assessment and Procurement Process Analysis*. \$50,000

## **Teaching**

### **Graduate**

PAEX 507, Values, Ethics, and Integrity in Public Administration. University of Washington. Summer 2018, Summer 2019.

PUBPOL 511, Managing Politics of the Policy Process. University of Washington. Fall 2016. Fall 2017. Fall 2018.

PUBPOL 599/521, Managing Public Grants and Contracts. University of Washington. Winter 2017. Spring 2018, Winter 2019.

Co-instructor, PAEX 508, Leading Across Boundaries. Daniel J. Evans School of Public Policy and Governance, University of Washington. Fall 2017.

Co-instructor, PADP 8470, Bids and Contracting (with Dr. Robert K. Christensen). University of Georgia. Summer 2013

### **Graduate Directed Readings**

- Laura Inha (Fall 2017 – public policy and management)
- Rebeca de Buen Kalman (Winter 2018 – transportation policy)
- Bailey Ingraham (Spring 2018 – public sector contract management)
- Francisco Santamarina (Fall 2018, winter 2019 – public sector contract management)
- Yulan Kim (Fall 2018, winter 2019 – public sector contract management)
- Gonnie Park (Winter 2019 – public sector contract management)
- Jennifer Six (Winter 2019 – public sector contract management)

## **Graduate Advising**

*MAP Committee:* Rebeca De Buen Kalman

*Dissertation Committee Member:* Amy Beck Harris

## **Undergraduate**

PUBPOL 201, Introduction to Public Policy and Governance. University of Washington. Winter 2017. Spring 2017. Fall 2017. Fall 2018. Winter 2019.

The Politics of Public Budgeting. University of Georgia. Fall 2015.

Public Administration and Democracy. University of Georgia. Fall 2014, Spring 2015, Spring 2016.

Lead Teaching Assistant. Introduction to American Politics. University of Georgia. Fall 2013, (for Dr. Paul-Henri Gurian).

Teaching Assistant: Introduction to American Politics. University of Georgia. Spring 2013 (for Dr. Paul-Henri Gurian), Spring 2014 (for Dr. Matthew Childers).

## **Service**

Executive Committee, Treasurer, Section for Public Performance and Management (SPPM), American Society for Public Administration (ASPA), 2018 – current.

Board Member, Evergreen Chapter, American Society for Public Administration (ASPA), 2018 – current.

Ph.D. Committee, Daniel J. Evans School of Public Policy and Governance, University of Washington, 2018-19

Admissions Committee, MPA Program, Daniel J. Evans School of Public Policy and Governance, University of Washington, 2016-17

Faculty Affairs Committee, Daniel J. Evans School of Public Policy and Governance, University of Washington, 2017-2018.

Faculty Research Committee, Daniel J. Evans School of Public Policy and Governance, 2017-current.

➤ Led Evans School Research Seminar Series, 2017-2018, 2018-2019

Career Services Presentation: “Homeland Security Careers,” September 11, 2015, University of Georgia

Undergraduate Public Policy and Management Degree Program Development Task Force, Department of Public Administration and Policy, University of Georgia (2015)

M.P.A. Recruitment Task Force, Department of Public Administration and Policy, University of Georgia (2014-2015)

Co-President. Doctoral Students in Public Administration. University of Georgia. (2013-2015)

Vice President. Georgia Students for Public Administration. University of Georgia. (2012-2013)

## **Honors and Awards**

1. Ph.D. Student of the Year Award. University of Georgia. Department of Public Administration and Policy. (2014-2015 and 2015-2016)
2. Outstanding Graduate Teaching Assistant Award. University of Georgia. (2015)
3. Excellence in Teaching Award Nominee. University of Georgia. (2015)

4. Member, Pi Alpha Alpha, National honor society for outstanding students in public affairs. (2015)
5. Stanley Shelton Fellow, University of Georgia. School of Public and International Affairs. Department of Public Administration and Policy. (2013-2015).
6. M.P.A. Student of the Year Award Nominee. University of Georgia. Department of Public Administration and Policy. (2012, 2013).
7. First Place, Georgia Students for Public Administration Policy Analysis Competition. (2011)
8. ANSER Board of Trustees Annual Excellence in Research Award: (2008 and 2009)
9. ANSER Quarterly Project Excellence Awards: (Q3 2009, Q2 2010, and Q1 2011)
10. ANSER Project Excellence Awards: 7-time winner

## Conference Presentations

- *Allies or Adversaries? The Effect of Contracting on Perceived Cooperative Behaviors*, Public Management Research Conference, Chapel Hill, NC, June 2019
- *Reducing Risk and Leveraging Markets: The Impact of Financial Payment Structure on Federal Contractor Performance*, Western Social Science Association, Annual Conference, San Diego, April 27, 2019
- *Merit or Marionettes: An Analysis of Decision-Making and the Political Control of Federal Project Grant Awards*, Southern Political Science Association, Annual Conference, Austin, TX, January 18, 2019
- “*A Typology of Federal Contract Payment Structures: Risk, Information Exchange, and Transaction Costs*,” Southern Political Science Association, Annual Conference, Austin, TX, January 18, 2019
- “*Attracting Bidders? An Analysis of the Use of Financial Incentives in Federal Contracting*,” Association for Budgeting and Financial Management, Annual Conference, October 5 2018, Denver, CO.
- *Attracting Bidders? An Analysis of the Use of Financial Incentives in Federal Contracting*, Public Management Research Conference, Singapore, June 1 2018.
- *Developing Capacity or Reducing Risk? An Analysis of Federal International Contracting*,” with Amy Beck Harris, American Society of Public Administration, Annual Conference, Denver, CO, March 12, 2018.
- *Partners or Providers? An Analysis of Federal Nonprofit Contractor Performance*, Southern Political Science Association Annual Meeting, New Orleans, LA, January 6, 2018.
- *A Rendezvous with Discretion: An Analysis of Federal Simplified Acquisition Procedure Contracts*, Public Management Research Conference, Washington, DC, June 9, 2017
- *Partners or Providers? An Analysis of Federal Nonprofit Contractor Performance*, West Coast Nonprofit Data Conference, Seattle, WA, April 22, 2017
- *Management Strategies for Improving the Performance of Information Technology Contracts*, American Society of Public Administration, Annual Conference, Atlanta, GA, March 20, 2017
- *Merit or Marionettes: An Analysis of Decision-Making and the Political Control of Federal Project Grant Awards*, Southern Political Science Association, Annual Conference, New Orleans, LA, January 14, 2017

- *Cost and Employment: The Effect of Higher Minimum Wages on Federal Contracts*, Association for Budgeting and Financial Management, Annual Conference, Seattle, WA, October 6, 2016
- *Less than Satisfied with Contracting? Federal Contracting and Its Consequences for Personnel*, with Robert K. Christensen and Kuk-Kyoung Moon, Public Management Research Association, PMRC, Aarhus, Denmark, June 24, 2016
- *Allies or Adversaries? The Effect of Contracting on Perceived Cooperative Behaviors*, American Society of Public Administration, Annual Conference, Seattle, WA, March 22, 2016
- *Contractor Performance: Competitive Sourcing Trends in Florida*, Association for Public Policy Analysis and Management, Annual Fall Research Conference, Miami, FL, November 12, 2015
- *External Influences on Decision-Making: An Analysis of Federal Grant Award Selection*, with Jordan T. Long, Southeastern Conference of Public Administration, Annual Conference, Charleston, SC, October 1, 2015
- *Payment Structure and Contractor Performance: An Analysis of Federal Contracts*, Association of Budgeting and Financial Management, Annual Conference, Washington, DC, October 2, 2015
- *Competitive Sourcing and Trends in Federal Contracting Out*, Public Management Research Association, PMRC, Minneapolis, MN, June 13, 2015
- *Representative Contracting? Implications for Representative Bureaucracy in Federal Contracting Out*, American Society of Public Administration Annual Conference, Chicago, IL, March 9, 2015
- *Regional Collaboration and Tax Burden: A Study of Metropolitan Transit Authorities*, with Dr. Deborah A. Carroll, Association of Budgeting and Financial Management, Annual Conference, Grand Rapids, MI, October 4, 2014
- *Competitive Sourcing and Trends in Federal Contracting Out*, Southeastern Conference of Public Administration Annual Conference, Atlanta, GA, September 19, 2014
- *Contracting for Color: Representative Bureaucracy and Trends in Federal Contracting Out*, Midwest Public Affairs Conference, Fort Wayne, IN, March 29, 2014

## **Non-Academic Publications**

1. *Let Them Eat Cake: Improving Sustenance Planning*. Officer.Com, Homeland Defense, November 2006
2. *Meth Myths Are Still Out There*. American Police Beat, September 2006
3. *Frontlines: Local First Responders: America's First Line of Defense*. Homeland Security Today Magazine. July 2006

## **Professional Associations**

Public Management Research Association (PMRA)  
 Association for Budgeting and Financial Management (ABFM)  
 American Society for Public Administration (ASPA)  
 International Public Management Network (IPMN)  
 Southern Political Science Association (SPSA)  
 Western Social Science Association (WSSA)